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Elliot Aronson is Professor Emeritus at the University of California at Santa Cruz and one of the most renowned social psychologists in the world. In 2002, he was chosen as one of the 100 most eminent psychologists of the twentieth century.

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This book, written by distinguished authors, presents a detailed, rigorous and scientific approach to social psychology aimed at students and faculty alike.

The Indian adaptation of the 9th edition of this book on social psychology provides broad insights in to the culture, traditions and contexts of Indian society while explaining the various concepts of social behavior. The strength of this adapted edition is to actively engage the students by including real-life examples in Indian context along with the empirical Indian researches which are comparable with the vast in-depth scientific study of the various social psychological concepts. Features1. The book includes Indian case studies, data and researches so as to bring clarity about the causes, consequences and

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Although best known for experimental methods, social psychology also has a strong tradition of measurement. This volume seeks to highlight this tradition by introducing readers to measurement strategies that help drive social psychological research and theory development. The book opens with an analysis of the measurement technique that dominates most of the social sciences, self-report. Chapter 1 presents a conceptual framework for interpreting the data generated from self-report, which it uses to provide practical advice on writing strong and structured self-report items. From there, attention is

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drawn to the many other innovative measurement and data-collection techniques that have helped expand the range of theories social psychologists test. Chapters 2 through 6 introduce techniques designed to measure the internal psychological states of individual respondents, with strategies that can stand alone or complement anything obtained via self-report. Included are chapters on implicit, elicitation, and diary approaches to collecting response data from participants, as well as neurological and psychobiological approaches to inferring underlying mechanisms. The remaining chapters introduce creative data-collection techniques, focusing particular attention on the rich forms of data humans often leave behind. Included are chapters on textual analysis, archival analysis, geocoding, and social media harvesting. The many methods covered in this book complement one another, such that the full volume provides researchers with a powerful toolset to help them better explore what is "social" about human behavior.

A NEW EDITION UPDATED IN 2020 • Why is it so hard to say "I made a mistake" – and really believe it? When we make mistakes, cling to outdated attitudes, or mistreat other people, we must calm the cognitive dissonance that jars our feelings of self-worth. And so, unconsciously, we create fictions that absolve us of responsibility, restoring our belief that we are smart, moral, and right—a belief that often keeps us on a course that is dumb, immoral, and wrong. Backed by decades of research, *Mistakes Were Made (But Not by Me)* offers a fascinating explanation of self-justification—how it works, the damage it can cause, and how we can overcome it. Extensively updated, this third edition has many recent and revealing examples, including the application of dissonance theory to divisive social issues such as the Black Lives Matter movement and he said/she said claims. It also features a new chapter that illuminates how cognitive dissonance is playing a role in the currently polarized political scene, changing the nation's values and putting democracy itself at risk. "Every page sparkles with sharp insight and keen observation. Mistakes were made—but not in this book!" —Daniel Gilbert, author of *Stumbling on Happiness* "A revelatory study of how lovers, lawyers, doctors, politicians—and all of us—pull the wool over our own eyes . . . Reading it, we recognize the behavior of our leaders, our loved ones, and—if we're honest—ourselves, and some of the more perplexing mysteries of human nature begin to seem a little clearer." —Francine Prose, *O, The Oprah Magazine*

Making Research Relevant is the ideal core textbook for master's-level introduction to research methods courses in mental health. Accessible and user friendly, it is designed to help trainees and practitioners understand, connect, and apply research to clinical practice and day-to-day work with students and clients. The text covers foundational concepts like research ethics and how to best consume research, as well as 11 applied, evaluative, and outcome-based research methods. Easy-to-read chapters

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are infused with case examples from diverse settings and paired with brief video lectures, which provide vignettes to guide application and visual components that demonstrate how research methods can benefit mental health practitioners in real-world scenarios.

Through lively writing and stimulating examples, authors Carole Wade and Carol Tavris invite readers to actively explore the field of psychology and the fundamentals of critical and scientific thinking. "Invitation to Psychology" presents the science of psychology according to six areas of the learner's experience: Your Self, Your Body, Your Mind, Your Environment, Your Mental Health and Your Life. This unique organization engages readers from the very beginning and gives them a framework for thinking about human behavior. Incorporating many active learning and critical thinking features, a balance of classic and contemporary research, and thorough integration of the psychology of women and men of all cultures-readers will learn much to take with them. For individuals seeking an introduction to psychology.

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